Presenting and sharing stories count

With Bexley CVS





What we'll cover today

 Storytelling essentials
 Crafting your own story
 Practical tips social and marketing
 Free and affordable digital tools that can

help





What's in a story?

Read the story I drop into the chat. A few minutes.

Breakout – say hi to someone. How did the story make you feel?

Come back to the Zoom space with everyone.





Presenting and sharing stories can be this simple...





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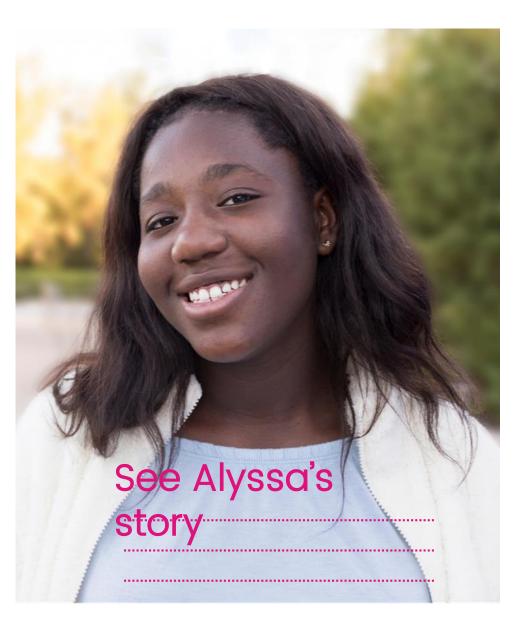
got out of bed on a Saturday morning to read to children





got out of bed on a Saturday morning to read to children

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What's your story?

What's the story? Who's it for? What do you want them to do?

On the Padlet board

Storytelling essentials: creating a narrative

Outline a path from problem to solution



Storytelling in action with... SWITCHBACK



Simple story arc – useful for influencing e.g. policy makers

Situation-Opportunity-Resolution





Presentation Guru

Raise Our charities About us Our charities Hands

PRISON TO PANDEMIC

COMPANIES -

INDIVIDUALS -

Patrick was one of the 37% of prisoners released straight into homelessness during the pandemic .

With the ceaseless support of Raph, his Switchback mentor and now friend, Patrick has not only a home but a bright future.

READ MORE \rightarrow

https://raiseyourhands.org.uk/stories/prison-to-pandemic/ Funder shares stories of grantees



DONATE

Simple story arc - complication offers tension

Situation What's happening now. An unbiased view of the current conditions.





Complication

The challenge ahead. Use data to back this up. It shines a light on the problem and adds tension to the story.

Resolution

The proposed product/ service or solution that meets the challenges. Make sure you have evidence to add credibility to the story.





Join Switchback's call to Reshape Release

Every month, thousands of people are released from prison with just a **plastic bag of**

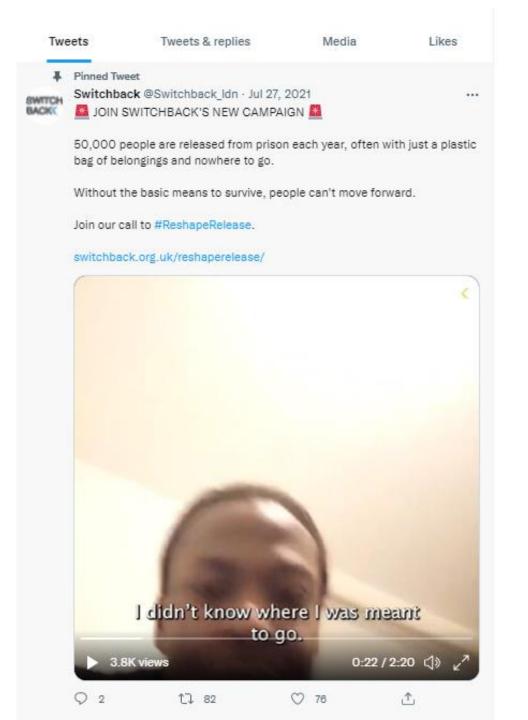
belongings and nowhere to go.

Prison leavers are 56% more likely to reoffend when homeless

This is not only a huge waste of human potential – it's also causing more crime and placing hugestrain on public spending.Reoffending costs the economy £18bn every year

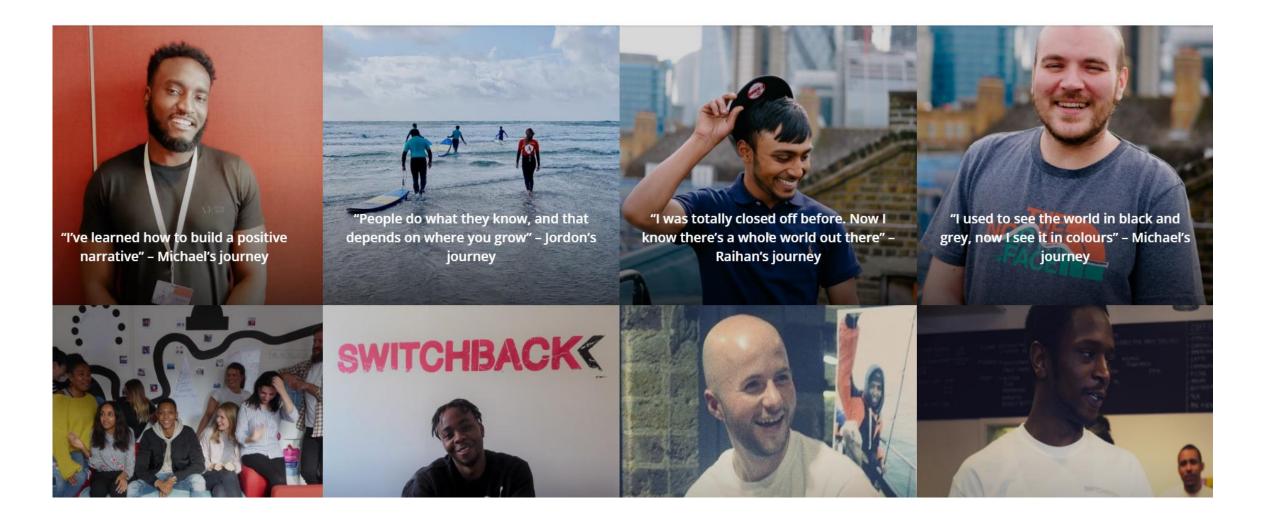
We're calling on the government to **reshape release** for people leaving prison, to reduce reoffending and give people a real chance to change.

SEE OUR CALLS TO ACTION	SIGN UP TO OUR CAMPAIGN	DOWNLOAD OUR BRIEFING



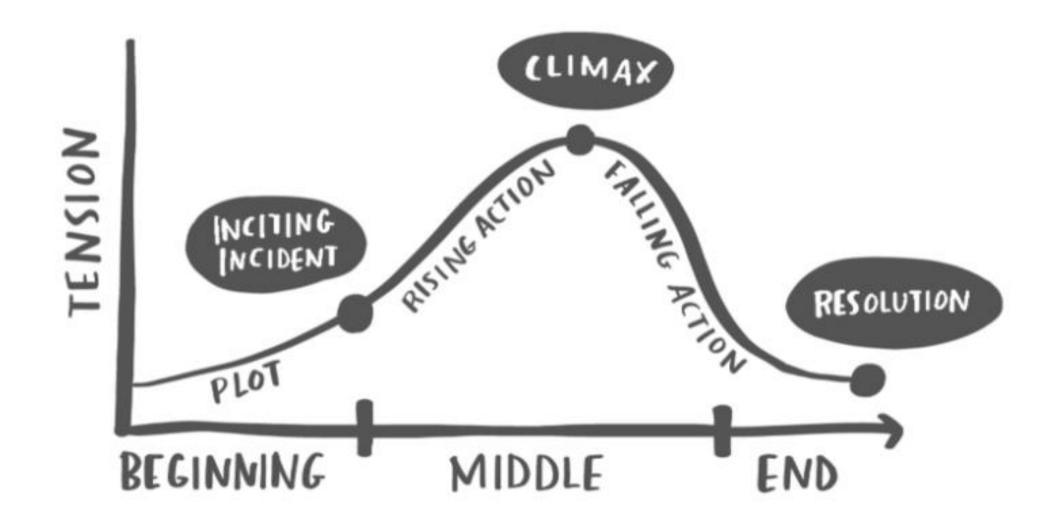
Simplified version for Twitter





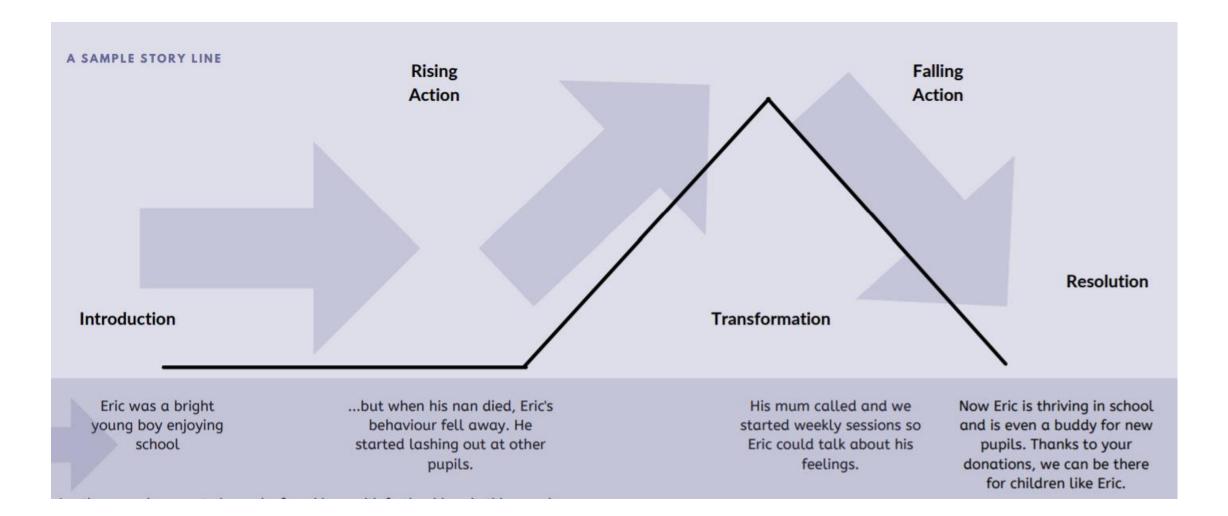
Take a look at one of the first eight <u>Switchback trainee</u> journeys what kind of structures do you see?







Storytelling with Data

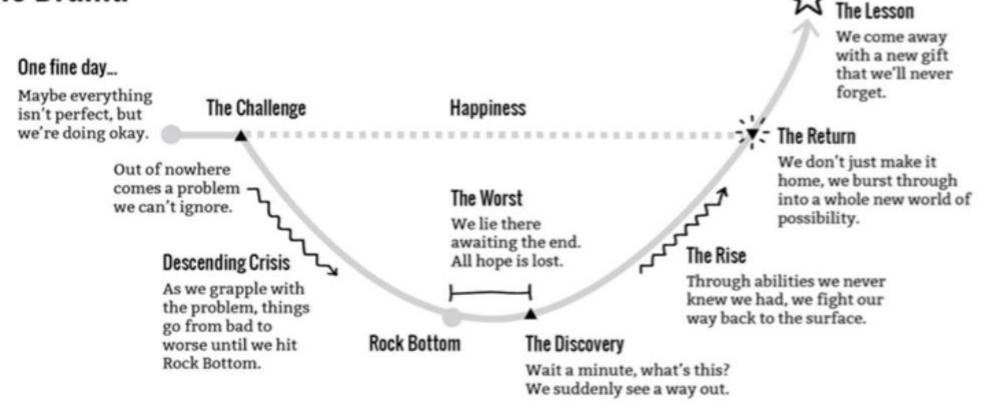


Writing a case study: telling powerful stories: Bexley CVS



New belief or way of looking at the world – suits longer in-depth personal stories

The Drama



Presentation Guru



Classic hero storytelling

Creating compelling stories – taking the lead from Adobe Spark video creator

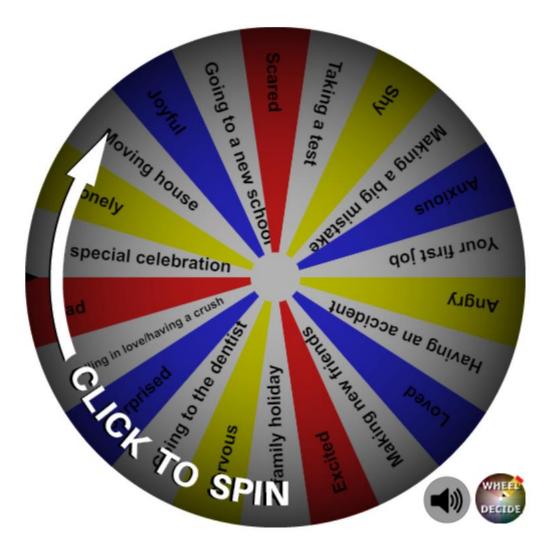
A hero's journey							
Set up Tell us about your hero (es) and their world before the quest begins	Call to adventure What happens that causes your hero to undertake this quest	The challenge What trials or challenges are preventing your hero reaching their goal?	The Climax Show how your hero over comes obstacles and reaches their goal – with your help!	Resolution How is the world better now? How does your hero feel now?	Call to action Are you looking for more heroes? Or do you need funds for more quests?		



'Tell me about a time when ...'



Asking questions



Let's play wheel decide together. What questions can we ask to capture people's stories?



Let's play 'Who's your hero'









A group of parents that are tired of taking their

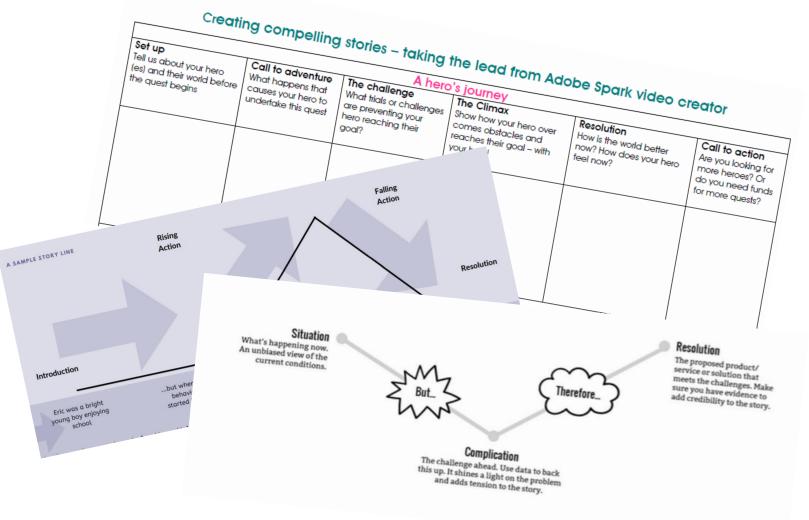
young children

to a rundown park and playground, with broken swings and litter everywhere launch a campaign for a safe playground with their local council



What's your story?

Choose a storytelling structure to create your own basic outline. You can add to your Padlet entry



Who added emotive words to their notes?

Emotion + experience = winning

Later you could have a quick look through <u>this</u> <u>list of emotive words</u> and add one to each part of your narrative.



Now let's add oxytocin and dopamine





1 November 2021 · 🚱

"These little calls and messages from Lamahl, someone having faith in me, has really motivated me and made me think I don't have to think negatively. People actually believe in me."

Here's Switchback Trainee Kimen (on the right) during a gym session with Switchback Mentors Lamahl and Kameran.

When Kimen joined Switchback in September, his goals were to get into construction and to be a good role model for his two young children. In a few days, he will be starting his firs... See more



What do you notice?



Create scroll stopping social media using Psychology



You can do your TEFL course online AND teach online. Plus if you buy our course today you will get:

- 😧 6 months access to our online campus
- 198 hours of TEFL training
- 30 hour FREE top up course



Learn More

THETEFLACADEMY.COM
Teach English Online
Enrol today

145% more conversions than other text variations.

Rowcroft Hospice

South Devon's biggest girls' night out is back with a difference! Shine bright as you Sleep Walk - Your Way



101% more landing page views than other text variations.



https://youtu.be/NToS4uPtUHM?t=1817



Why stop there?



In 2008 volunteers set up Incredible Edible Todmorden to grow food in the local community.

How could we tell a better story?



A group of folks meet in a café. Pam and Mary work alongside a number of volunteers to share hopes and stories about what they dreamed for their town. They said things like – if you eat, you're in and believe in the power of small actions. Pam and Mary led the group of friends to start Incredible Edible Todmorden, using growing as a visible sign of a kinder connected community.

\leftrightarrow



Uses in email marketing

DONATE NOW

Jane, Centrepoint

★ Cold. Lonely. Deadly. The streets are no place to spend Christ...





Dear Sorrel,

You may have noticed temperatures dropping and weather conditions worsening over the last week as Storm Barra rages across the UK. For homeless young people, cold weather can be more than unpleasant - it can be a serious health risk.

We predict that over 29,000 young people will be homeless or at risk of homelessness this winter. That's a shocking number of vulnerable people who may be forced to sleep in places like public toilets or park benches, through no fault of their own.

You might have already responded to our Christmas Appeal from one of our Key Workers, Ben Signer. If so, thank you so much. Your kindness will go so far in helping those who desperately need our support.

If you haven't had the chance to respond, there's still time to make a lifesaving donation to our Christmas Appeal today.

DONATE NOW



Not all stories work the same way – you need to use the right frame

Our economy creates powerful currents that can pull people into poverty, like low wages or increasing living costs.

JRF Poverty Reframing Toolkit

<u>The Frameworks Institute:</u> <u>Reframing 101</u>





My story to get here is all-toofamiliar for families in England: my mum worked full-time, earning minimum wage to make sure we always had a good evening meal on the table.

But it was not enough.

The system was not built for families like mine to succeed, regardless of how hard my mum worked.



Marcus Rashford's open letter to MPs

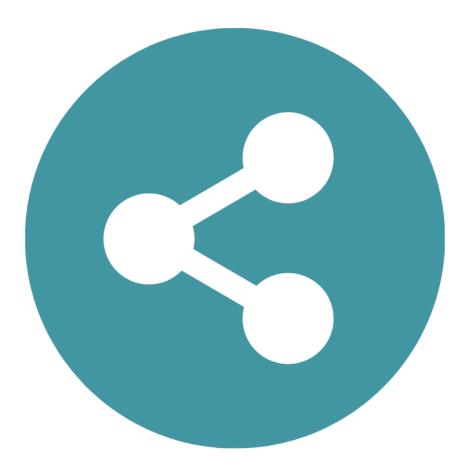




Digital tools that can aid your storytelling

Quick tools swap

What have you used in your storytelling? e.g. to create content, for data or to share stories



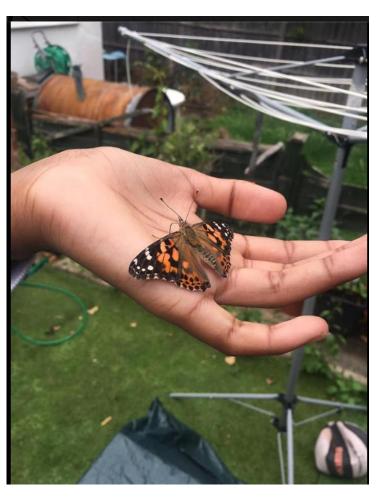
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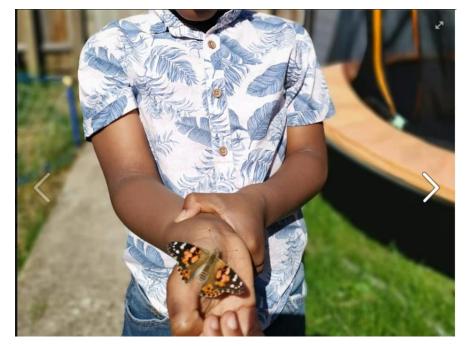


Words and pictures

A picture tells a thousand words







Sutton African and Caribbean Cultural Organisation





FoodCycle February 17 at 2:51pm - @

These likely lads each weigh 1.2 tonnes! And that's exactly what we saved in #foodwaste last week!! Thank you to all our brilliant #Hubs 💝



(that's the same weight as one of these beauties)



Even when using numbers!







Stories at the heart of impact reporting



"When lockdown happened, my hours

literally went down to about an hour a day, because the man I care for has multiple sclerosis and is very, very vulnerable. Normally I take him out to

lots of places, but because he had to shield, I was only able to spend about an hour with him each day, helping him in

then, with almost no work.

and out of bed. I was really struggling

The support that I received from KCAH

has just been absolutely brilliant. During

lockdown, I once only had £10 to last me

two weeks. KCAH arranged for food to be

delivering so much food, I had to ask them to deliver every other week! It was

delivered to me by volunteers. They were

Such a great thing and I'm truly grateful! I

can just say that despite a really stressful

situation, the support that I've been given

HCIS in NUMbers*

£134.3

Income recovered for clients (back-dated benefits etc.)

new clients

1789

ts who declared

elves homeless were

d accommodation

repeat visits

dealt with

838

distributed

environment, Phil felt burnt out and needed a complete change of direction. He ended up working as a carer - a job he really loved. But the pandemic hit and his hours were dramatically reduced. This meant Phil couldn't afford the high cost of rent in Kingston. After a spell of house sitting and sofa surfing, Phil was put in touch with KCAH and offered a place on the

Phil's Story After years in a highpressured corporate

Restore

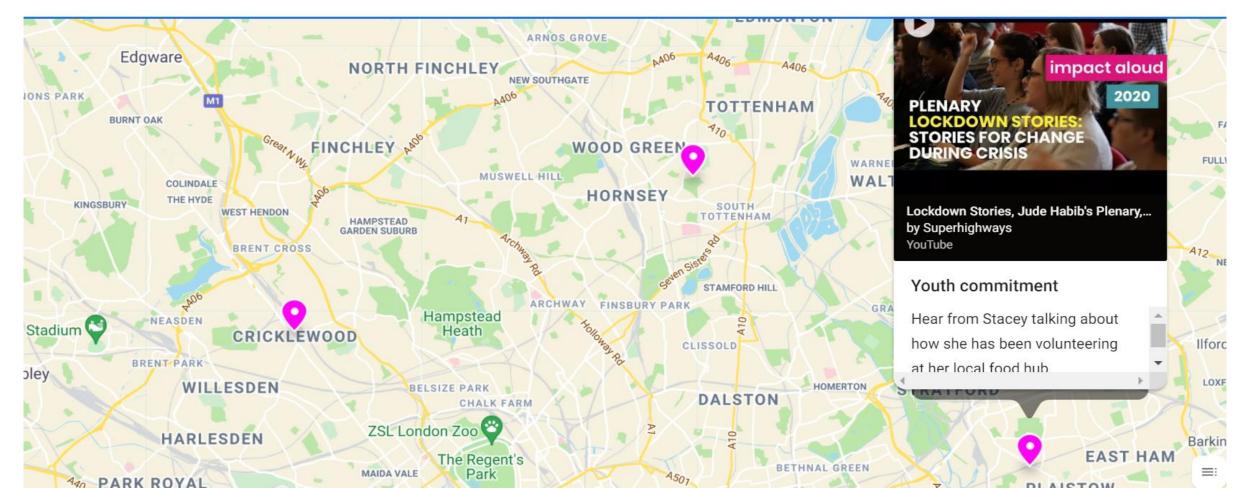
Kingston Churches Action on Homelessness storytelling annual reviews follow a theme every year and are introduced by a client, volunteer or stakeholder



Padlet story map example

katewhite71 + 1 • 14d
London Stories

Made with panache

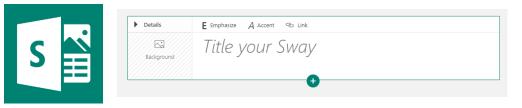


Long form – events, campaigns, reports & sub sites!

wakelet

Save, organize and tell stories with content from around the web







Create a quick collection

Sign up for free

It's a tool to turn many links into one No sign up needed



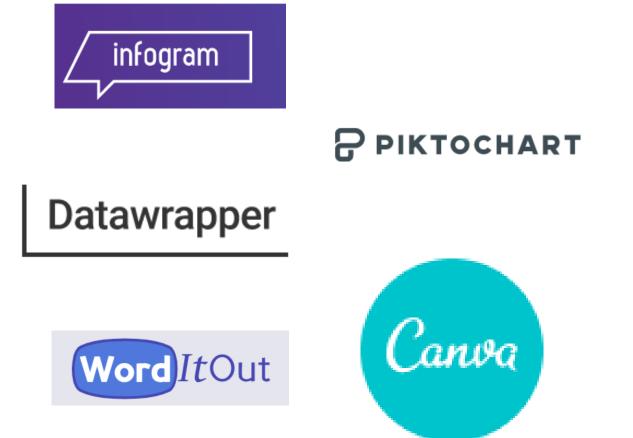


A quick peek at the Woodland Trust using long form content for their <u>Street Fighters story</u>



Some useful data visualisation tools

(click on the logo for the link)





Word cloud of digital exclusion themes from feedback which could be included as part of a longer story

Wellbeing activities Covid-19 updates Job serach **Decision making** Employment Family support Benefits Social contact Online shopping Funding **Everyday services** Consultations Health services Home learning



Providing vital support to our community when it was needed most

12,000+

Advice enquiries

Student finance Homelessness Vulnerable clients Debt strategies Possession Debt Welfare benefits Universal Credit Benefits Unemployment Finances Housing Multiple disadvantages Complex cases Benefit appeals Cluster issues Utilities

Last night I kept the gas on for the first time in years and I was able to wash my hands in hot water, and it's not costing me extra. I'm paying for what I'm using and not what I owe and it made a difference in my mind set

Centre 70 Annual Review

CONSCIOUS KITCHEN

nourishes students and the community by serving fresh, local, organic, scratch-cooked, nutritious meals and recommitting to food equity, education and access

SINCE CK COVID-19 RESPONSE BEGAN:

10,000 TOTAL MEALS TO DATE

fresh, local, organic, scratchcooked, nutritious meals prepared by Conscious Kitchen chefs to support the health of people and planet



STUDENT BREAKFASTS 4,094



healthy, delicious meals available daily for pickup outside of Bayside MLK Academy for all students and anyone under age 18

4,859 COMMUNITY DINNERS

hot, organic, nutritious meals delivered daily to multiple pickup locations in Marin City for individuals and families



SENIOR LUNCHES 1,047



individually packed, balanced meals delivered directly and safely to seniors at home daily

JOIN CONSCIOUS KITCHEN TO NOURISH THE COMMUNITY AMID COVID AND BEYOND



consciouskitchen.org/covid info@consciouskitchen.org @consciouskitchn

"information based on Conscious Kitchen data from March 25 – April 17, 2020

This numbers infographic is an adaptation of a report template in Canva: easy to adapt/







Audio and video storytelling

Audio stories – giving voice to impact

Small Charity Impact

ℰ Edit L[™] Analytics Total plays: 12

Man & Boy: a positive story of impact

26 Sept 2018, 16:58



Subscribe

🔞 Apple Podcasts 🔊 RSS

Next
Man & Boy: issues and challenges

Top Episodes

Matt Hay Talking about Refugee Action Kingston's Summer Playscheme by Small Charity Impact

Max Hamilton: a young ambassador for Express CIC in Kingston by Small Charity Impact

Hannah Craig on supporting mental health of SEN children by Small Charity Impact

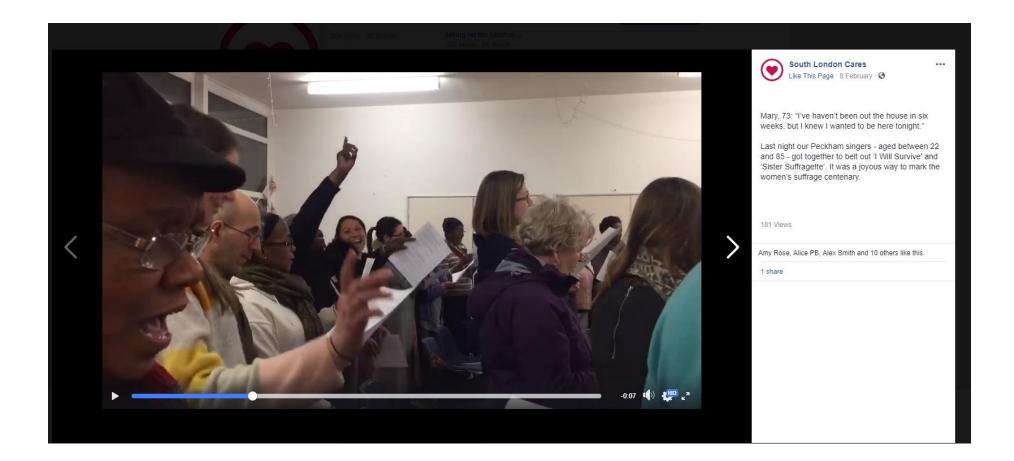








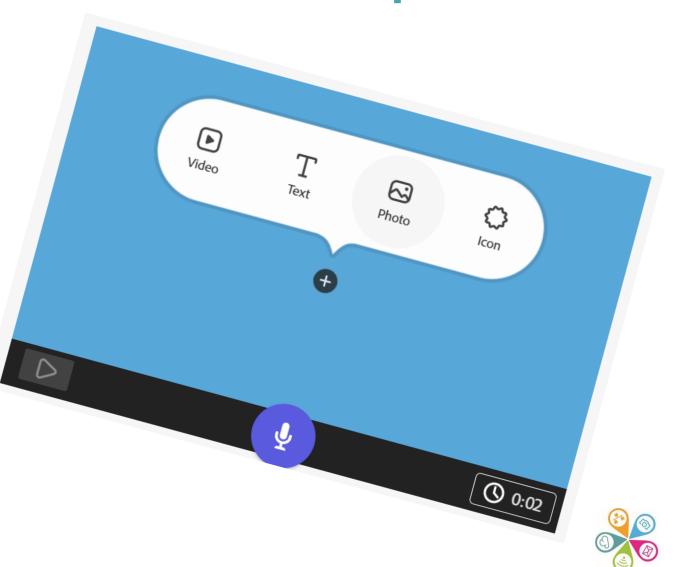
You don't need feature films...





Create a video with Adobe Express

- l. Demo
- 2. Create your free account
- 3. Download photos from Google
- 4. Create a short photo caption story





Final thought...

What will you try next??

About Superhighways....

Providing tech support to the sector for 20 years

- Tech Support
- ✓ <u>Training</u>
- ✓ Websites
- Strategy
- Digital inclusion
- Impact Aloud
- Digital leadership
- ✓ <u>Datawise London</u>



E-news sign up https://superhighways.org.uk/e-news/





Thank you for taking part today

Sorrel Parsons

info@superhighways.org.uk www.superhighways.org.uk @SuperhighwaysUK

