#### CREATING ENGAGING CASE STUDIES

# STORIES THAT COUNT

**12 NOVEMBER 2019** 





# about Superhighways....

Providing tech support to the sector for 20 years

- Support
- Training
- Consultancy
- Digital inclusion



E-news sign up

www.superhighways.org.uk/resources/enews



# Once upon a time...



"No, no! The adventures first, explanations take such a dreadful time."

**Lewis Carroll** 



66

I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel



### This session will help you to...

- Identify what makes a good case study
- Start interviewing & use audio tools
- Consider privacy & permissions
- Select digital tools to create / present your stories

And hopefully have some fun too! Look out for this:





# "no numbers without stories, no stories without numbers"

Stories and Numbers: Collecting the right impact data, New Philanthropy Capital

three in five donors pay close attention to impact



of funders use evidence of impact when deciding to give out money



# 1000 Volunteers



# 



### 1000 Volunteers

got out of bed on a Saturday morning.





# 1000 Volunteers

got out of bed on a Saturday morning.





#### Levels of evidence

#### Credibility

Anecdotes / quotes

Case studies

Self-reported change

Before and after survey

Control groups

Randomised control trial

Basic

Advanced







# The prologue: what comes first?



- 1. Quick quiz
- 2. The ideal consent form





# Privacy and consent

Quick re-cap...
What questions should we be asking?
What do we need to do?





What's our beneficiary's journey?

Show and tell: a Best Practice Guide to portraying beneficiaries and service users



# Structuring your story: the basics



"Begin at the beginning," the King said, very gravely, "and go on till you come to the end: then stop."

What are the seven story archetypes?
How can they improve your marketing?







# Websites – the heart of your story

#### **Stories**



Stories / NTDs

#### In Ghana, we've beaten trachoma and changed millions of lives

In May 2018, Ghana made history as the first country in sub-Saharan Africa to eliminate trachoma. Here are the life-changing stories



Stories / Eye health

#### Yaya's story

When Gambian community leader Yaya caught trachoma, he was forced to stop working. After a successful operation, people are happy to have him back.



Stories / Eye health

#### Mariam's story

Mariam is a Sightsavers trained community directed distributor, who loves her job. She gets to help protect people in her village from the threat of river blindness.



#### Sophie's story



'I was extremely lucky to find The Children's Society at the time I did. I hate to think of it, but I'd be dead. I was just on the brink of becoming someone who no one could have saved me from.'

Just after her 16th birthday and with difficulties at home, Sophie started going missing and rarely went to school. She met a gang who got her to steal for them, and after police found Sophie with a man they were arresting on suspicion of sexually assaulting women, she was referred to The Children's Society.

Sophie worked with one of our workers who helped her to understand the risks and dangers of going missing. Soon Sophie started going back to school and achieved good grades in her GCSEs.

She is now attending sixth-form college and has stopped going missing from home. Sophie's worker remains in contact with her in case she ever needs further support.



# Make your life easy with a template





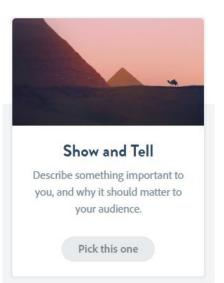
#### Tell What Happened

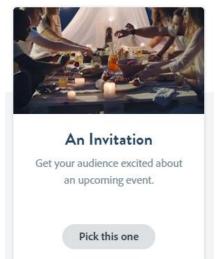
Share a family vacation, success to celebrate, or just something that happened to you.



#### A Hero's Journey

Tell how a regular person overcame a great challenge.





Spark Video

Make compelling animated videos—in minutes

Get started now



### Bring your story to life

"And what is the use of a book," thought Alice, "without pictures or conversation?"





# Guess the story









# **Edit for impact**



Editing software – e.g. Microsoft Picture Manager, Photoshop express, Picasa, Ribbet.

There are also lots of apps...









# Build your photo library



From Flickr's desktop app













# Looking for the story







# Giving people a voice online



How important is it to tell your story?













# Getting great sound









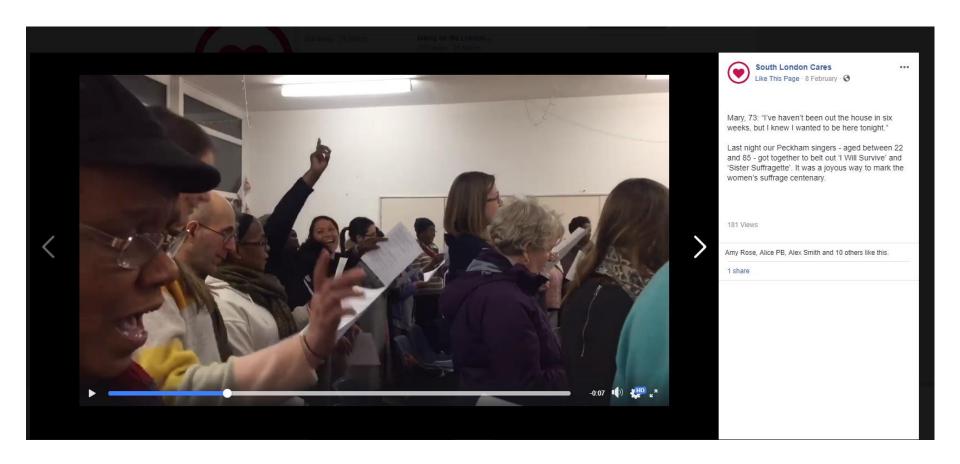


# Other practical things to think about...





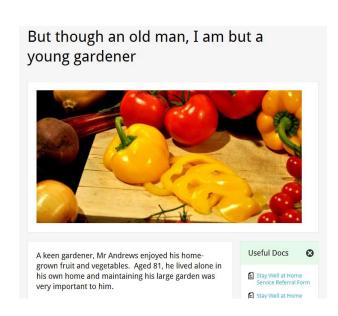
### You don't need feature films...





# 5 top tips for writing up your story

- Attention grabbing opening line – change, emotion, intrigue, shock, odd statement?
- It's the little things that count
- Edit quotes but keep meaning
- What's your headline?Subheadings?





### Turn words into visual quotes

Pull out key quotes from interviews to stress a point

Place it with a photo to give it more personal

resonance









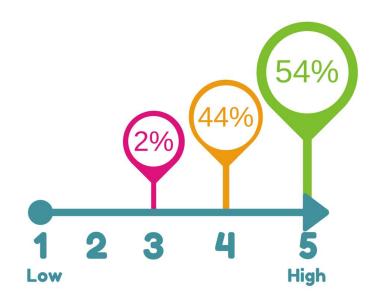
I'd never used a computer in my whole life but I'd always wanted to get one...

Now I'm happy and it makes me want to do more



# Back it up with....infographics















# Where do I go from here?

"Would you tell me, please, which way I ought to go from here?"

"That depends a good deal on where you want to get to," said the Cat.

"I don't much care where--" said Alice.

"Then it doesn't matter which way you go," said the Cat.





# Find 10 ways to share!



Capture
Once
Publish
Everywhere









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