## Telling your story with impact







# What we'll cover today

- √ Storytelling essentials
- ✓ Numbers and stories
- ✓ Free and affordable digital tools





## Let's get started...

Breakout rooms
In pairs
4 mins – 3 mins – 3 mins
Say hello to someone.

What stories do we tell about our work and why?

66

I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel

Maya Angelou, American poet and storyteller





## "no numbers without stories, no stories without numbers"

Stories and Numbers: Collecting the right impact data, New Philanthropy Capital



### **100 Volunteers**





# 100 Volunteers †††††††††





### 100 Volunteers

got out of bed on a Saturday morning to read to children



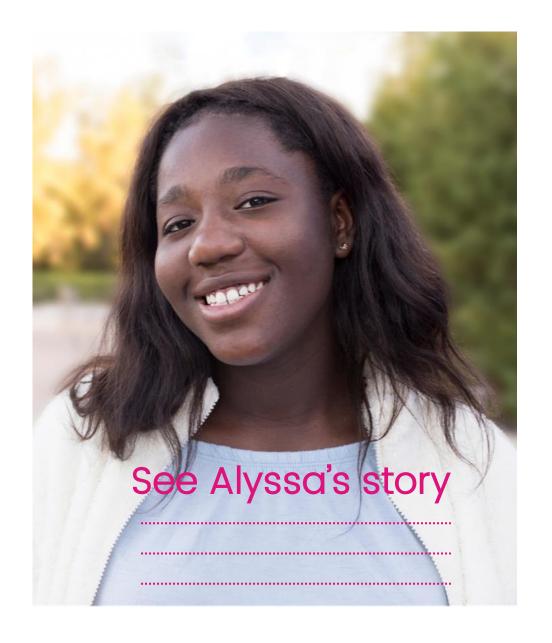




### 100 Volunteers

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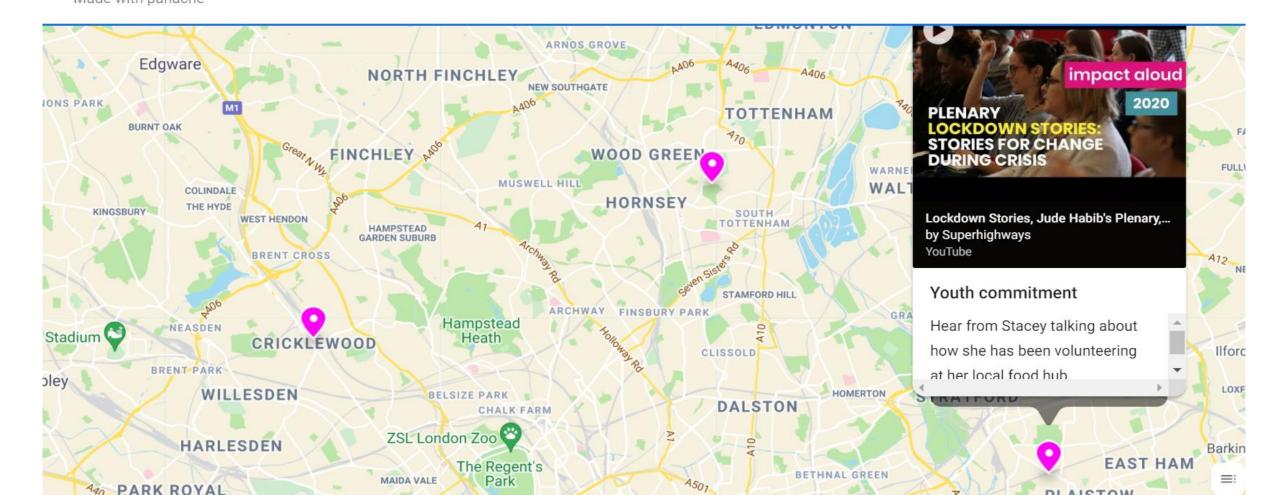


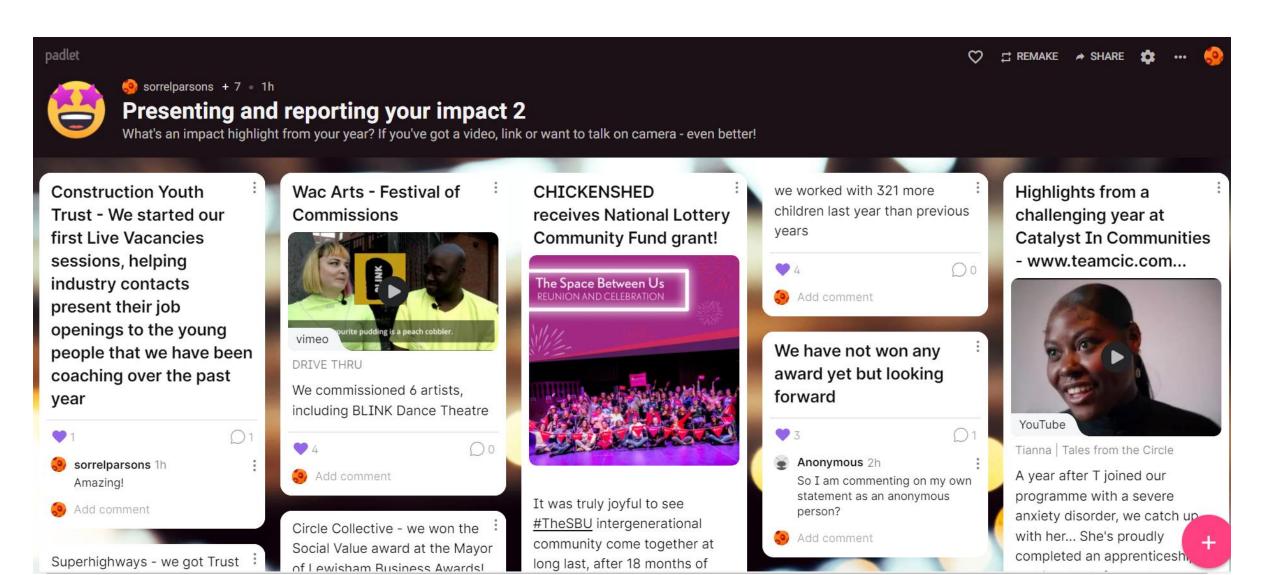


Fun, all in-one multi-media data collection and impact reporting

## Padlet story map example

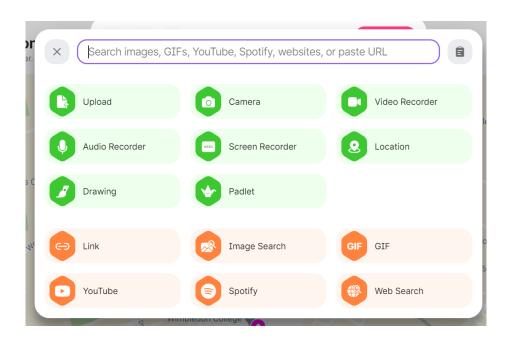




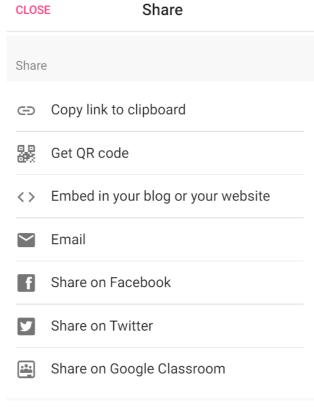




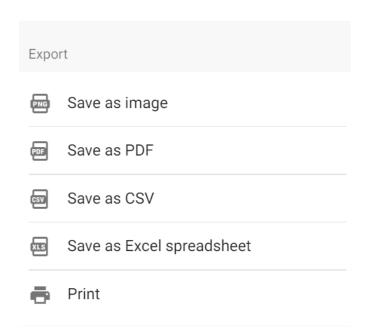
## Add stories, share and export



Add images, audio recordings, videos, links and more.
When you set up your Padlet you can choose your privacy and moderation settings



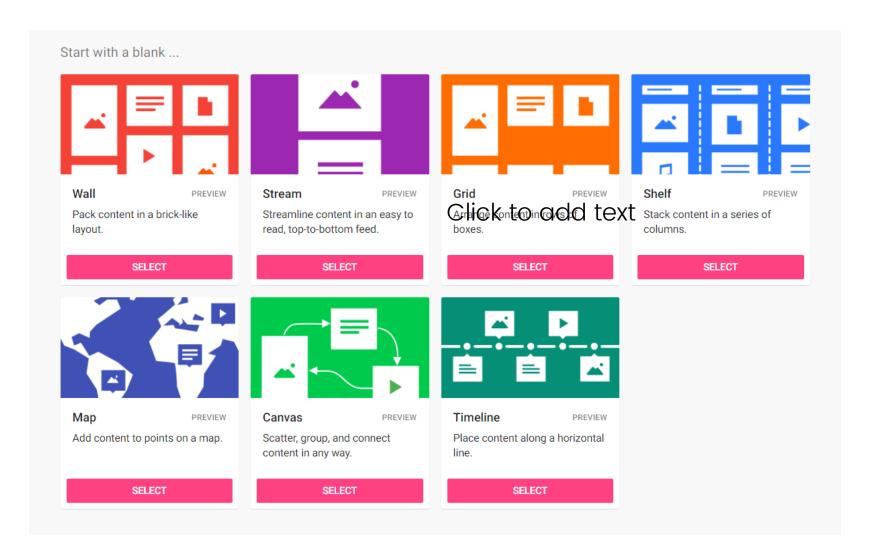
Multiple sharing options including embedding on your website.



Export options include to Excel and also PDF, which will show each full story



## Multi-media story collections



Let's have a go with Padlet



## Over to you: Stories with Padlet

- 1. DEMO
- 2. Go to Padlet
- 3. Click on the pink plus sign
- 4. Create a post (great if it's audio or video!)

Hi, my name is [...] and when I was a child I loved to do [...] because [...]





Storytelling techniques and shapes



### Outline a path from problem to solution

## Storytelling in action with...



### Simple story arc – useful for influencing e.g. policy makers

### Situation-Opportunity-Resolution





## PRISON TO PANDEMIC

Patrick was one of the 37% of prisoners released straight into homelessness during the pandemic .

With the ceaseless support of Raph, his Switchback mentor and now friend, Patrick has not only a home but a bright future.

READ MORE →

### Simple story arc – complication offers tension

#### Situation

What's happening now. An unbiased view of the current conditions.





#### Resolution

The proposed product/ service or solution that meets the challenges. Make sure you have evidence to add credibility to the story.

#### Complication

The challenge ahead. Use data to back this up. It shines a light on the problem and adds tension to the story.

### Join Switchback's call to Reshape Release

Every month, thousands of people are released from prison with just a plastic bag of

belongings and nowhere to go.

Prison leavers are 56% more likely to reoffend when homeless

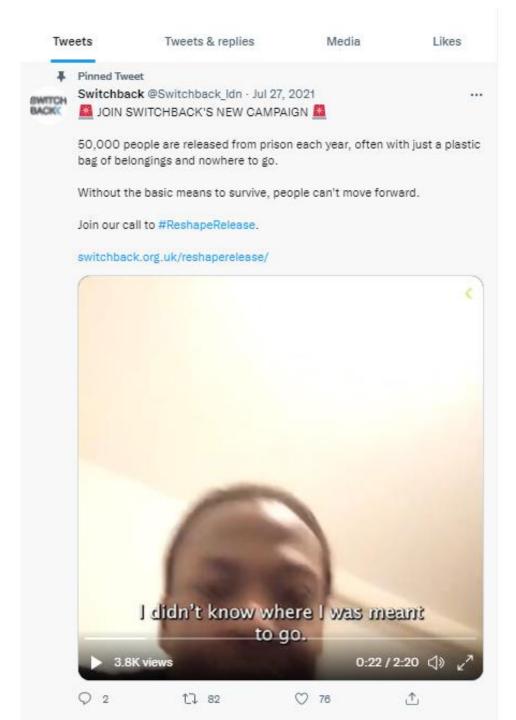
This is not only a huge waste of human potential – it's also causing more crime and placing huge strain on public spending.

Reoffending costs the economy £18bn every year

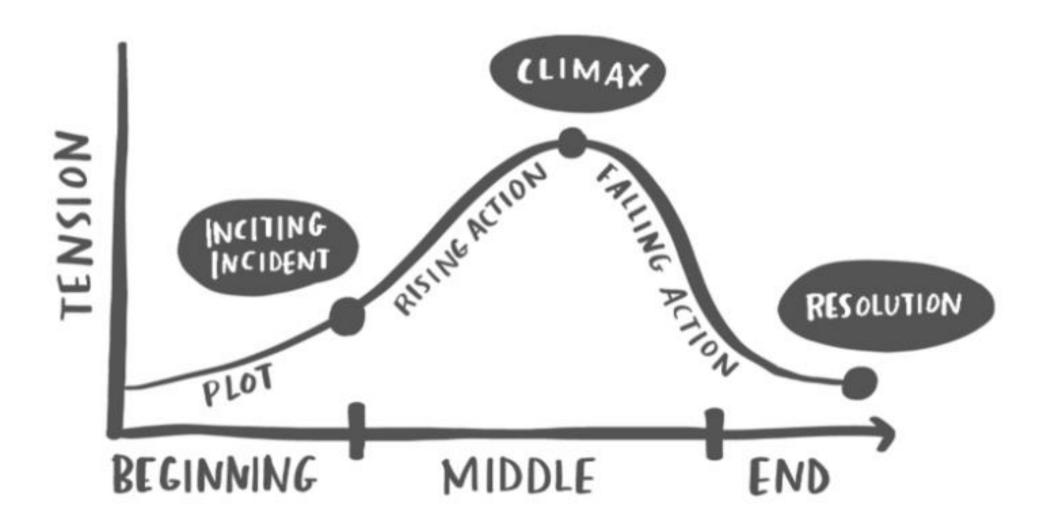
We're calling on the government to **reshape release** for people leaving prison, to reduce reoffending and give people a real chance to change.

SEE OUR CALLS TO ACTION

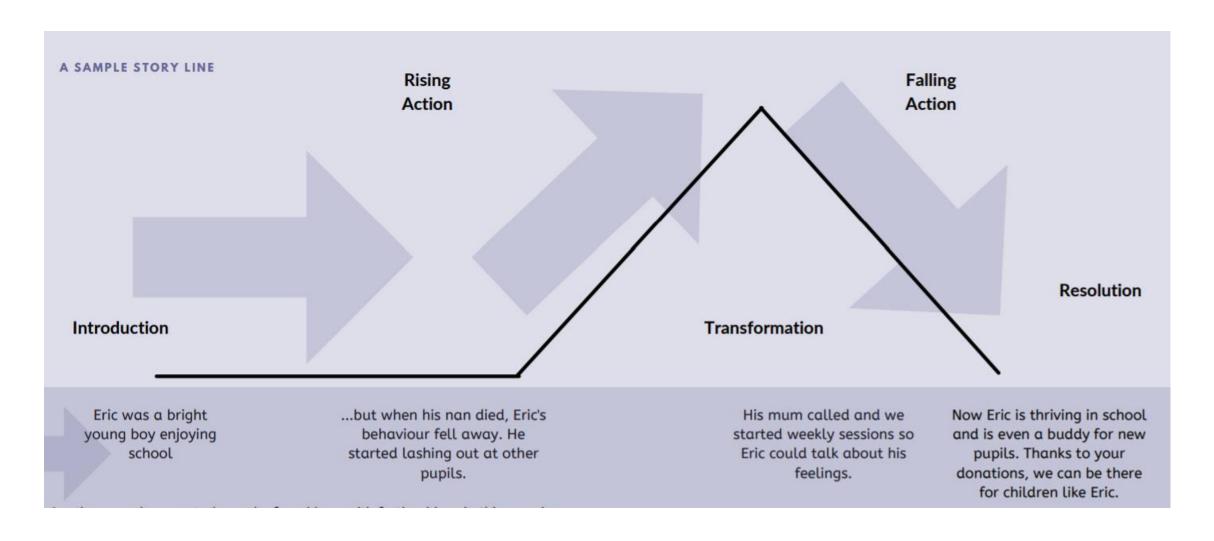
SIGN UP TO OUR CAMPAIGN DOWNLOAD OUR BRIEFING



# Simplified version for Twitter

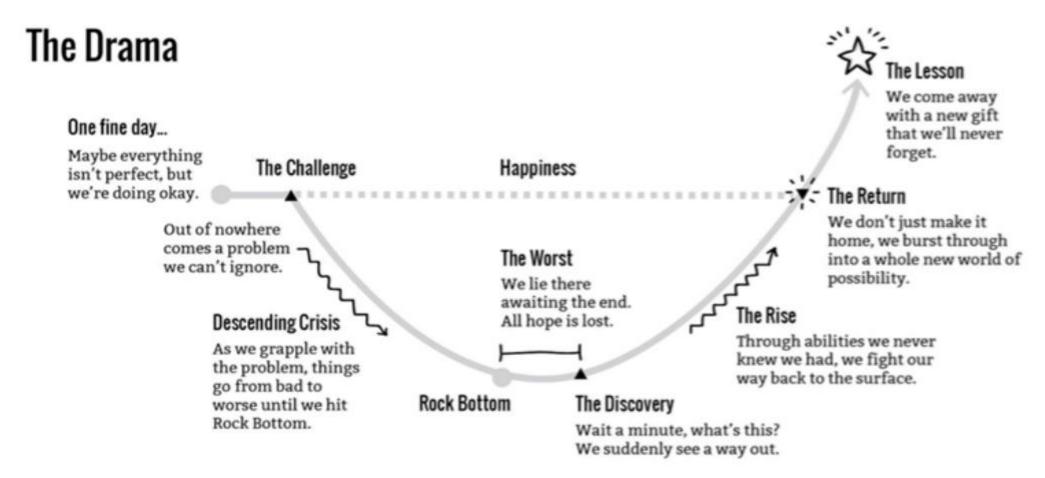


Storytelling with Data



Writing a case study: telling powerful stories: Bexley CVS

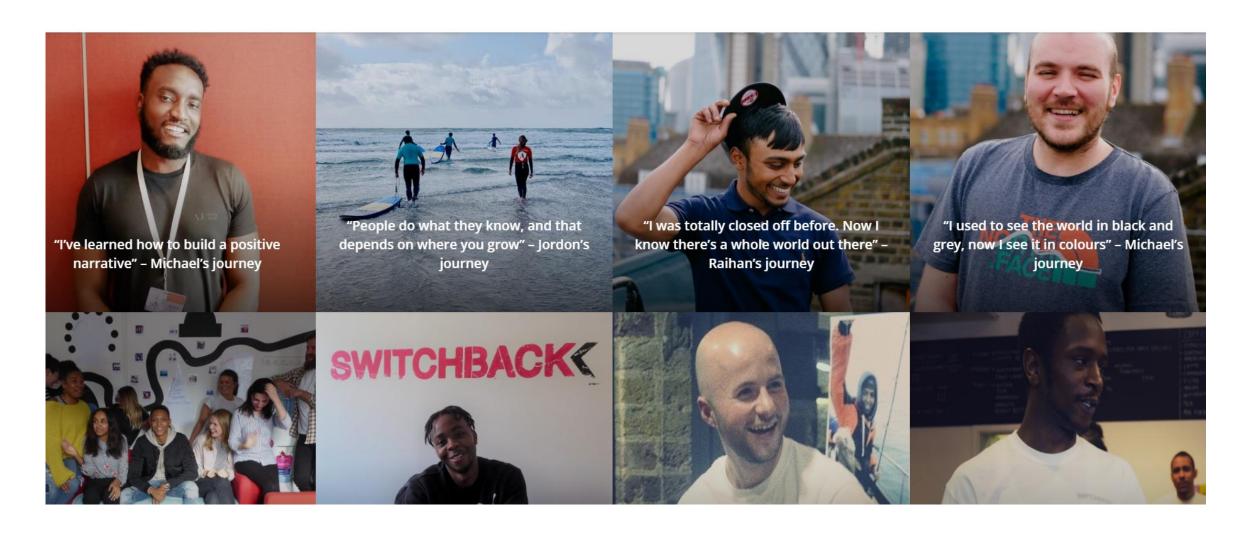
## New belief or way of looking at the world – suits longer in-depth personal stories



### Classic hero storytelling

#### Creating compelling stories – taking the lead from Adobe Spark video creator

A hero's journey					
Set up Tell us about your hero (es) and their world before the quest begins	Call to adventure What happens that causes your hero to undertake this quest	The challenge What trials or challenges are preventing your hero reaching their goal?	The Climax Show how your hero over comes obstacles and reaches their goal – with your help!	Resolution  How is the world better now? How does your hero feel now?	Call to action Are you looking for more heroes? Or do you need funds for more quests?



When you get the slides, take a look at one of the first eight <u>Switchback</u> <u>trainee journeys</u> what kind of structures do you see?

## Over to you: what's your story?

- Think of a story
- 2. Choose a shape
- 3. Make some notes:
  - 1. What details do you need to make this work?
  - 2. What format/s does the story take
  - 3. Who's your reader, viewer or listener?



Quick break 10 minutes

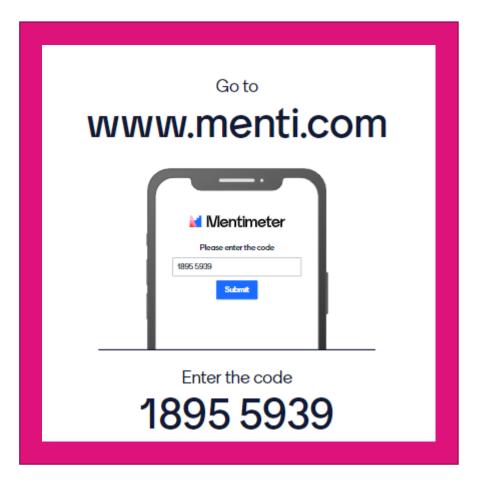




## What digital tools are you using to craft your stories?

Go to the Mentimeter link in chat.

Unless you prefer to use your phone





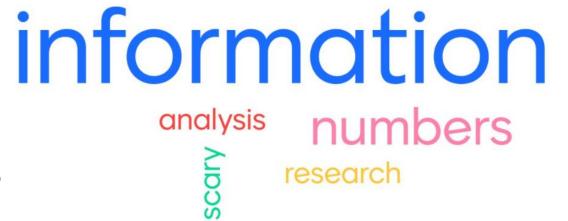


Discovering and sharing patterns from what people say: Wordclouds

### What's a Word Cloud?

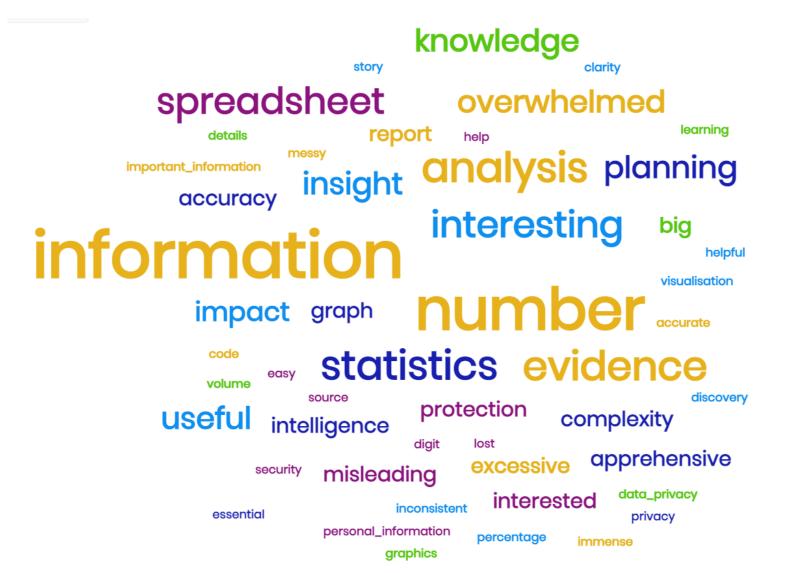
A word cloud is a visual representation of words used to highlight popular words and phrases based on frequency and relevance.

They provide quick and simple visual insights that can lead to more in-depth analysis.





## Finding patterns with Wordclouds



We asked our Data
Essentials training
participants over a year:
What does the word DATA
mean to you?

(We used <u>Mentimeter</u>)



### Pause and reflect for one minute...

One word to that describes how a young person would feel having attended one of your activities.





### Your Wordcloud tasks

- 1. Go to our <u>Google doc</u> and type your word/s
- 2. Wait 1 minute so we can gather as many as we can
- 3. DEMO
- 4. Follow this <u>step by step guide</u> to using WorditOut to create a Wordcloud with the words you wrote



### Limitations





### Should I use a word cloud?

- ✓ Clear 'stop words'
- ✓ Simple question
- ✓Often needs context how much?
- ✓ Not always a good indicator of sentiment



### Superhighways roundtable example

Describe positive and negative experiences where you learned something new about digital.

What helped you to learn? What were the challenges?



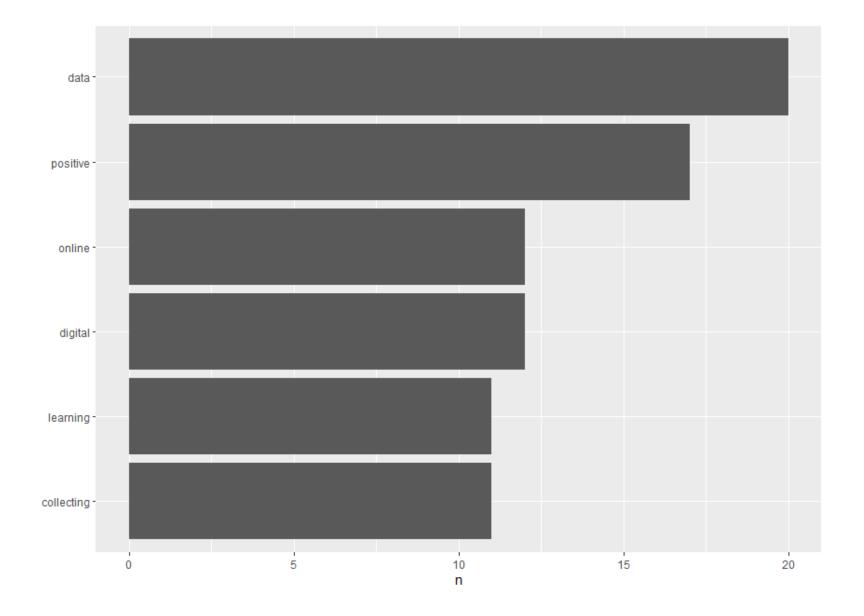


### Frequency plotting volunteer importance digital voluntary action data information experience

What's the problem

here?







# (first plot we did)



### negative unknown desperately glitches crazy struggling glitch scary challenging stressful lack split brutally **miss** losing ISSUE fairly helpedaward supported supporting fair flexibility winning grateful

### Sentiment analysis

Moving towards a better understanding





# Turning numbers into visuals

### Turning text into numbers

Digital Exclusion survey responses Excel export

Identified themes and counted frequency

What opportunities do you feel your service users / communities are missing out on because of digital exclusion? (In other words - how are they being disadvantaged?)

Home Learning

Access to different services and support

Important updates on COVID-19 restrictions

Ways to support their own well beings in terms of staying connected

#### Communal support

Applying for funds or benefits

Local information about their community, what's an eta No of times coded Percentage Support to help far **Theme** exercises but did no Home-schooling an Social Contact 20 74% 1. Children fall behi Covid-19 Updates 15 56% 2. Not being able to they are failing their Family Support 12 44% Reducing isolation, Home Learning 10 37% connect. Cognitive stimulatio Wellbeing Activities 33% Online face to face Health Services 8 30% information via the Not being able to jo Everyday Services 8 30% Not staying up to da 27

And here's the the themes identified & quantified in the real use case

## Wellbeing activities Covid-19 updates

Job serach Decision making Employment

Family support Benefits

### Social contact

Online shopping Funding

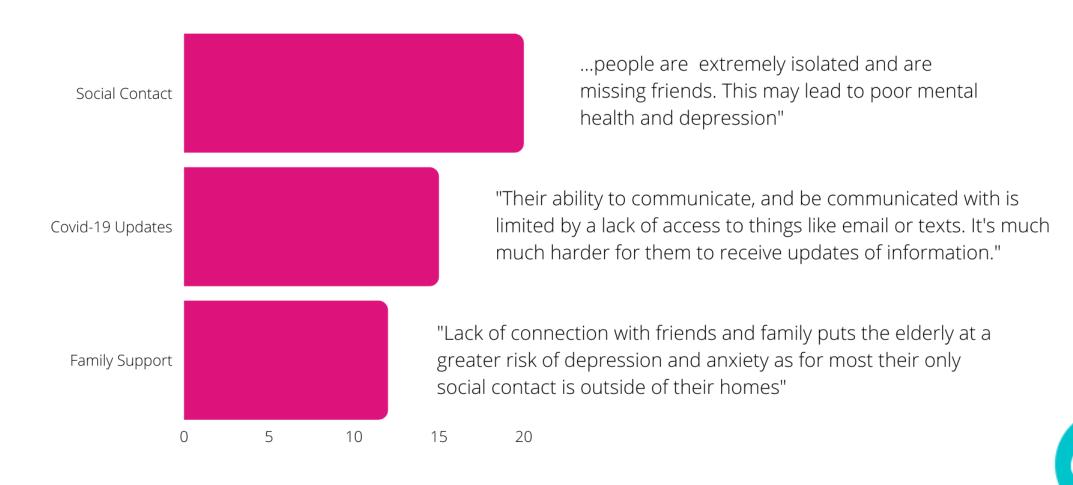
Everyday services

Consultations

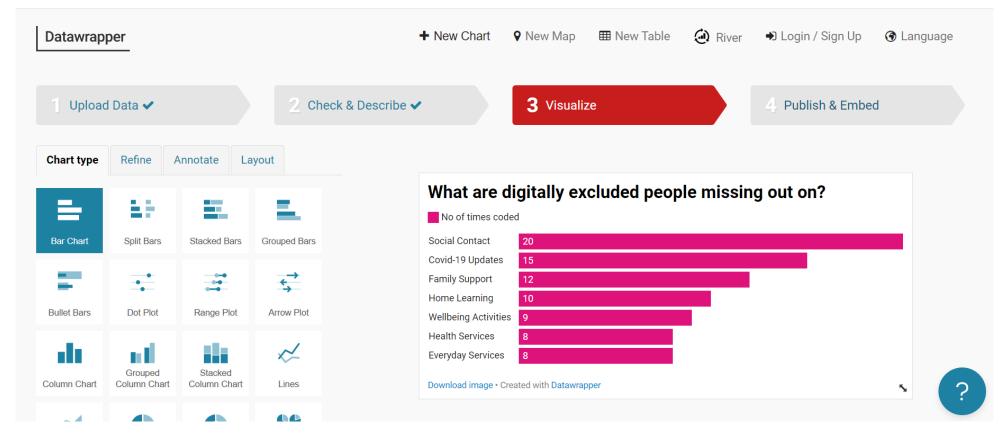
Health services Home learning

#### WHAT ARE DIGITALLY EXCLUDED PEOPLE MOSTLY MISSING OUT ON?

#### Digital Exclusion Survey Jan 2021



### Using Datawrapper to create charts



Your task will be to recreate this chart using the <u>digital inclusion data</u> and <u>Datawrapper</u>



Quick break 5 minutes





# Turning numbers into visuals Some useful tools

(click on the logo for the link)





**Datawrapper** 



If you use others that are useful – let us know in chat...



### CONSCIOUS KITCHEN



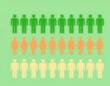
nourishes students and the community by serving fresh, local, organic, scratch-cooked, nutritious meals and recommitting to food equity, education and access

#### SINCE CK COVID-19 RESPONSE BEGAN:

10,000

fresh, local, organic, scratchcooked, nutritious meals prepared by Conscious Kitchen chefs to support the health of people and planet

**TOTAL MEALS TO DATE** 



**STUDENT BREAKFASTS AND LUNCHES** 



4,094

healthy, delicious meals available daily for pickup outside of Bayside MLK Academy for all students and anyone under age 18

**COMMUNITY DINNERS** 

hot, organic, nutritious meals delivered daily to multiple pickup locations in Marin City for individuals and families



SENIOR LUNCHES 1,047



individually packed, balanced meals delivered directly and safely to seniors at home daily

#### JOIN CONSCIOUS KITCHEN TO NOURISH THE **COMMUNITY AMID COVID AND BEYOND**



consciouskitchen.org/covid info@consciouskitchen.org @consciouskitchn



information based on Conscious Kitchen data from March 25 - April 17, 2020

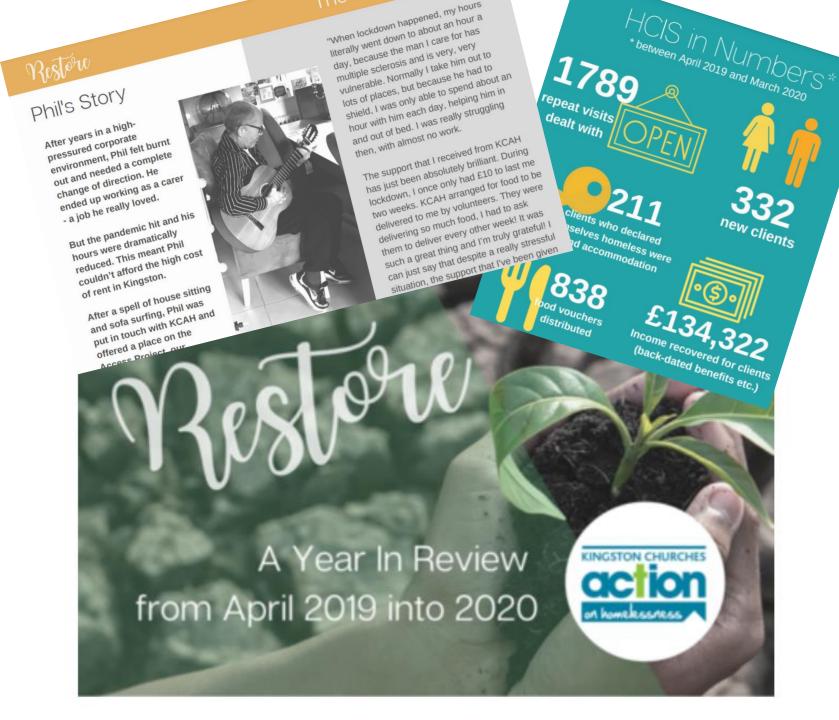
### Let's head over to Canva







Creating and curating impact presentations and reports



Kingston
Churches Action
on Homelessness

storytelling annual reviews follow a theme every year and are introduced by a client, volunteer or stakeholder (Recap)

#### Illustrated Financial Statement here: Illustrated Financial Statement 2021920



....... Advice & Advocacy support provided in

215 cases

through our work2

#### 100%



of attendees rated Craftivism & Chat good or great



.......

30

events and activities held including Craftivism & Chat, pop ups across Merton and My Voice Matters



Local Deaf & Disabled people are lucky to have such a hardworking, passionate and understanding service in their borough.

£643,965 Contributed to the local economy

#### 76% of people



agree that we address the issues that are important to Deaf and Disabled People 3



100% of service users agree that

861

nours

spent working on policy and

strategy issues on behalf of local Deaf and Disabled People

Over 405

#### welcoming \* hours



#### 362 Members



This is a 12% increase since last year. .......

265



........ Information, signposting and guidance and connection provided in a further

#### 150 cases

to people who Merton CIL could not support in depth 1



#### VOLUNTEERING



Volunteers and Trustees gave us



Consultation responses on behalf of our members



"You do a super job! Your staff are knowledgeable and Disabled people are sure to have a positive experience"

#### ........

people engaged with Merton CIL in person through events activities outreach and another

across our social media platforms



'If it wasn't for Merton CIL we would not be in the position that we are today'

### We're motivated and guided by our members

88%

of service users feel that Merton

CIL is compassionate4

of service users

have improved

well-being after

using our

services 7

96% of service users agree that we listen 4



people have increased confidence after working with us 5

"Merton CIL is a voice for Deaf & Disabled People In Merton"

### Nearly 50%



of service users feel safer after using our services 6

41%



of people have increased resilience after using Merton CIL 6 .........



visitors to our website.



Merton Centre Independent iving illustrated impact reports

#### Footnotes:

Correct as of 31/08/2020

Amount obtained directly for Deaf and Disabled people, including social value and net salaries of local and local Disabled staff

Based on our 2019-20 annual survey

From in-depth feedback collected covering 2019-20
Based on the ladder outcomes 'I am confident talking to professionals', 'I can speak up for myself' and 'I am aware of my rights' for people whose case ended in 2019-20

Based on the ladder outcomes 'I can access the services I want and need', 'I feel listened to' 'My finances are secure and 'I feel safe'.

Based on the ladder outcomes 'I am satisfied with my life, 'I am optimistic about my life' and 'I am confident taking control in the future'

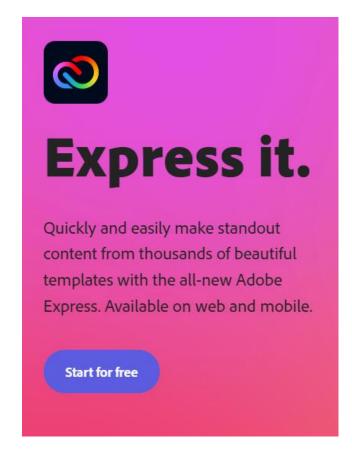
### Long form reporting: events, reports & sub sites!



### Office 365 Sway







### wakelet

# Save, organize and tell stories with content from around the web

Sign up for free

Create a quick collection

It's a tool to turn many links into one No sign up needed



### Over to you: using Wakelet

- 1. DEMO
- 2. Go to Wakelet
- 3. Create a free account
- 4. Have a play!
  - 1. Title
  - 2. 3 things from the last year you can share





# Words and pictures

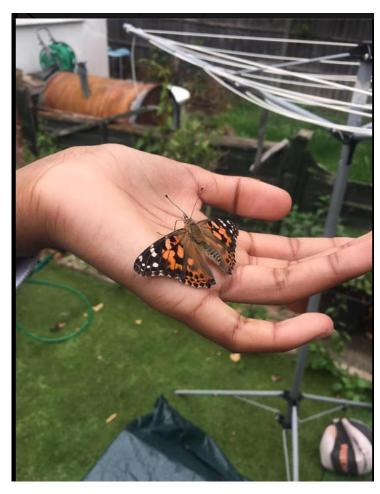
### Websites – the heart of your story

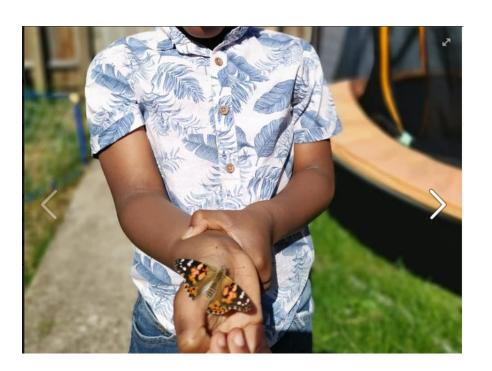
Community Champions: A sustainability success story amidst a global pandemic



### A picture tells a thousand words







Sutton African and Caribbean Cultural Organisation





# Even when using numbers!





# Audio and video storytelling

### Audio stories – giving voice to impact



#### Man & Boy: a positive story of impact

26 Sept 2018, 16:58



#### Subscribe

Apple Podcasts A RSS

#### Next

Man & Boy: issues and challenges

#### **Top Episodes**



Matt Hay Talking about Refugee Action Kingston's Summer Playscheme by Small Charity Impact



Max Hamilton: a young ambassador for Express CIC in Kingston by Small Charity Impact



Hannah Craig on supporting mental health of SEN children by Small Charity Impact











### Back to Mentimeter

What tools have you used to create videos?





### Other free / affordable video apps



Splice is a simple app for editing using your phone or tablet device. Available from Google Play and the Apple Store



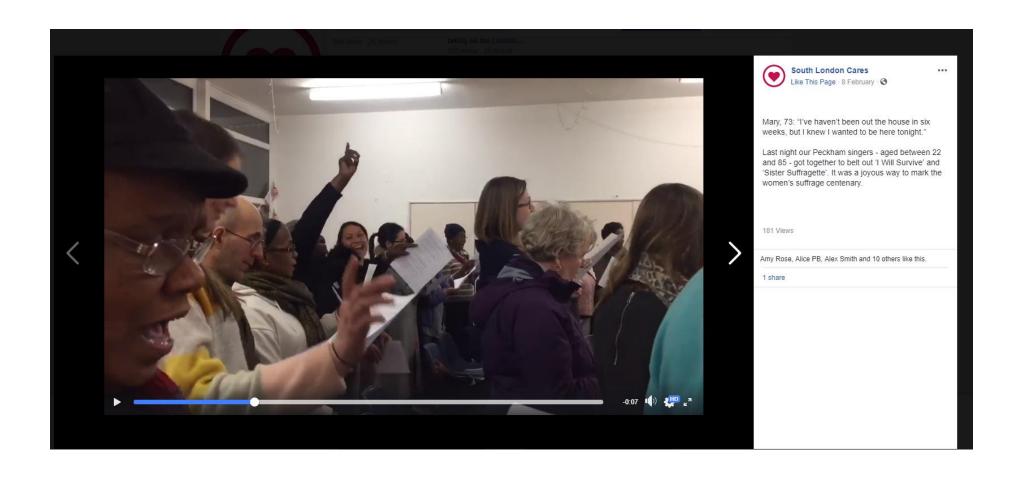
<u>FilmoraGo</u> is the free app version for phones and tablet devices of the desktop video editing software Filmorall



Start with Adobe Express (formerly Spark) if you are new to video and prefer desktop. Free but storage limitations



### You don't need feature films...





Quick break 5 mins

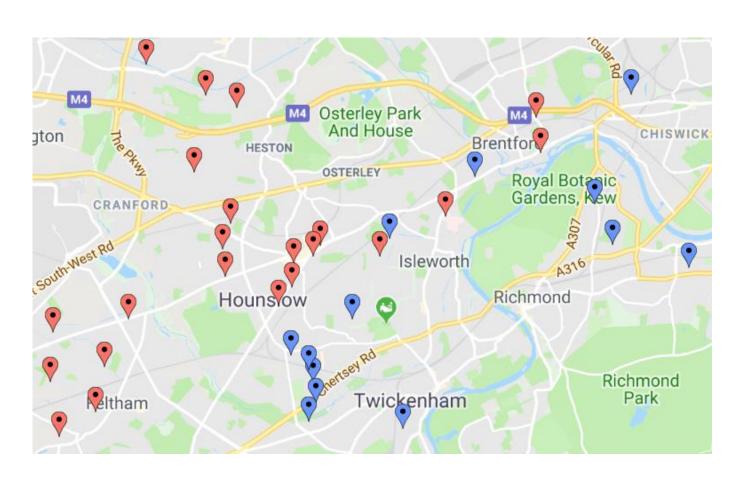






Mapping:
Show reach of
your services (or
evidence need)

### Create an easy map using Batchgeo





Paste <u>data sets</u> with postcodes & create a map using <u>Batchgeo</u>

- ✓Blue existing volunteers
- ✓ Red new client referrals



### Create a map using Community Lens

Community Lens V0.1



#### **Community Lens**

Match open datasets to the areas you work in to learn more about the needs of local communities.

Learn More

Use now

Paste data sets with postcodes & create a map using Community Lens.

You can show that your activities are reaching people in areas of need as this compares with Indices of Multiple Deprivation

**DEMO recording** 



Community Lens V0.1

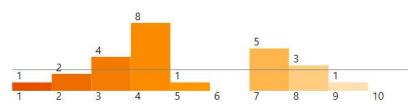
#### The Lens of Multiple Deprevation

#### Summary

The majority of the locations (64%) are in the bottom half of areas in England for IMD

#### Count By Decile

(Decile 1 = Most Deprived, Decile 10 = Least Deprived)



#### Average Rank Decile

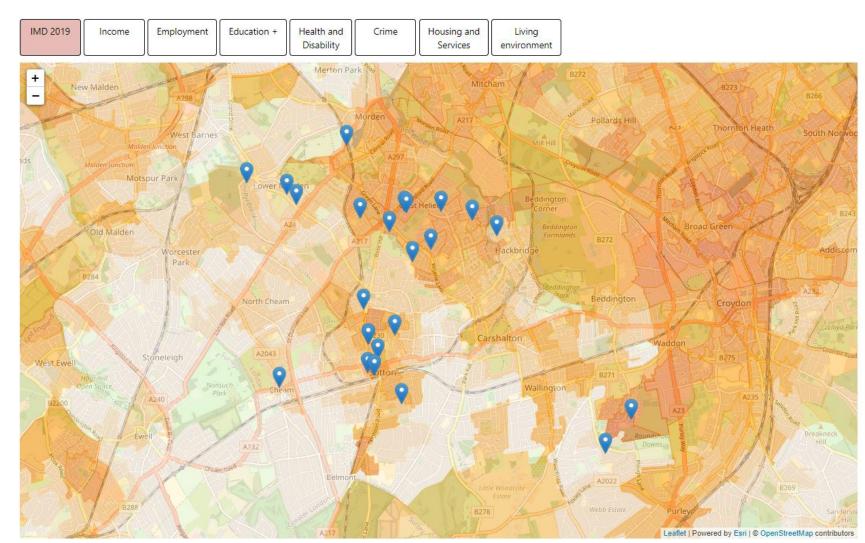


#### Definition

The overall Index of Multiple Deprivation 2019 is a measure of multiple deprivation based on combining together seven distinct domains of deprivation, Income Deprivation, Employment Deprivation, Education, Skills and Training Deprivation, Health Deprivation and Disability, Crime, Barriers to Housing and Services, Living Environment Deprivation.

#### Data Source

Download Data





### Create your map using AutoGeoMapper

AutoGeoMapper V0.1



#### AutoGeoMapper V0.1

Match your data against existing UK ward or local authority boundaries and create an easy-to-read shaded map.

Learn More

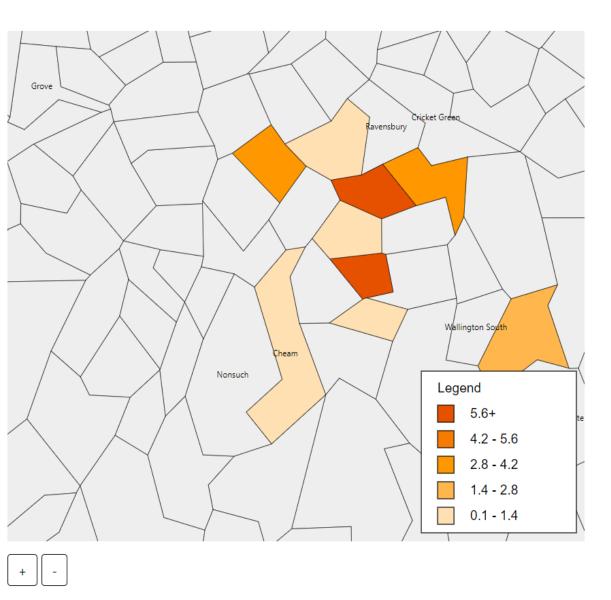
Use now

Paste data sets with postcodes & create a choropleth map using AutoGeoMapper.

**DEMO Recording** 



AutoGeoMapper V0.1



Ward Name, LA Name, Ward Code, LA Code, Value St Helier, Merton, E05000470, E09000024, 1 St Helier, Sutton, E05000562, E09000029, 6 Sutton Central, Sutton, E05000564, E09000029, 7 Cheam, Sutton, E05000560, E09000029, 1 Beddington South, Sutton, E05000556, E09000029, 2 Sutton South, Sutton, E05000566, E09000029, 1 Wandle Valley, Sutton, E05000571, E09000029, 3 Lower Morden, Merton, E05000465, E09000024, 3 Sutton North, Sutton, E05000565, E09000029, 1

Wards

O Local Authorities

File Name: Map of client per area

Download Image

Download Data





### Related training & extra resources

- ✓ Look at our current training offer
- ✓ <u>Download our Favourite Apps</u> for data collection & storytelling tools sheet
- ✓ <u>Sign up to our monthly eNews</u> for updates from us on all things charity sector and digital/data, plus future training and support offers



### About Superhighways....

### Providing tech support to the sector for 20 years

- ✓ Tech Support
- ✓ Training
- ✓ Websites
- Strategy
- ✓ Digital inclusion
- ✓ Impact Aloud
- Digital leadership
- ✓ <u>Datawise London</u>

```
Involvement
Consultation Outreach
Communications Collaboration
Capacity-Building Consultancy
Online-Fundraising Cutting-edge Social-media
Participation Digital-Storytelling CTEffectiveness
Community-Engagement Support Digital-divide
Helpdesk
PCs
Learning Tablets
Community-Engagement Support Digital-divide
PCs
Learning Tablets
Consultancy
Information
Information
Online-Fundraising
Cutting-edge Social-media
PCs
Community-Engagement Support Digital-divide
PCs
Learning Tablets
Consultancy
Information
Online-Fundraising
Cutting-edge Social-media
PCs
Community-Engagement Support Digital-divide
PCs
Learning Tablets
Networks
Networks
Networks
Websites

Networks
Websites
```

E-news sign up <a href="https://superhighways.org.uk/e-news/">https://superhighways.org.uk/e-news/</a>



# Thank you for taking part today

Sorrel Parsons Kate White

info@superhighways.org.uk www.superhighways.org.uk @SuperhighwaysUK



